

see what you're missing.
PPP



Quality Construction Since 1896

SHOCKEY
THE PARTNER OF CHOICE®



Shockey's focus is on helping counties, towns, cities and school boards streamline the use of their resources and energies. Ultimately, we want to help our public customers discover the most *efficient* ways to build their projects.

Yes, it's a lofty goal. But we've taken the best of what we know about construction and brought it to bear in the public eye.

build it

stay tuned. much more to come.

Our vision as an innovative leader in public-private partnership (PPP) construction and our commitment to excellence fit perfectly with our public customers' demands for timely, adequate facilities. As with everything else we do, experience, integrity and our ever-present concern for quality are hallmarks of a Shockey job.

Our team works hard to meet and exceed high performance standards and to share new ideas and create exciting opportunities for our clients.

We've been building for a long time. We're proud of that.

But we're just getting started.

Choose Howard Shockey & Sons, Inc. for your next project.

See what you've been missing.

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by Eric Taylor
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efficient.

Skyline High School



In Virginia, PPEA takes design/build more readily to the public realm.

Most any project that serves a public need can qualify—any facility that is operated as part of a public school system or as an institution of higher education, any building for principal use by a public entity, any equipment or improvements necessary to enhance public safety or security—even communications infrastructure, technology or recreational facilities.

public + private = partnership success

But what sets Shockey apart for partnership? When you spend as much time thinking about construction as we do, you tend to get emotionally invested in the end result. Our name says it all: Our clients view us as The Partner of Choice.®

Howard Shockey & Sons, Inc. has been building since 1896—more than a century ago. We've been building public facilities and have been involved with design/build for nearly as long. As an early proponent of PPP, Shockey has participated in numerous projects since the inception of the statute in Virginia in 2002. We are not beginners.

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experienced.

Northwestern
Regional
Adult Detention
Center—
Pod III

The result of our practice? We've confirmed that the projects that best meet our public customers' needs are the ones that truly satisfy. And when the public need is met, our needs are met. Success **can** be mutual.

Howard Shockey & Sons was one of the first general contractors to not only explore the concept of PPP—but to embrace it.

It is our core belief that as builders, it is our responsibility to identify and pursue options that provide opportunities both for us and for our public and private sector partners.

embrace

shockey is a ppea pioneer.

Virginia's PPP statute (PPEA) allows Howard Shockey & Sons to truly act as a partner: It is a mechanism for additional revenue sources and financing options—a real opportunity for public organizations to share costs and risks with a private-sector development organization.

Partnerships respond to the public need for adequate facilities (provided in a timely fashion), which may or may not be wholly satisfied by existing methods of procurement. By exercising the procurement option of competitive negotiation/design-build, public entities may receive the benefits of a shorter turnaround time and lower overall project costs.

As an early and frequent proponent of PPP in Virginia, Shockey has already built a substantial list of satisfied public and private partners.

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timely.

East Warren County
High School



ready. set. BUILD.
PPP public-private partnerships

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